

FLEET APPETITE GUIDE



CONNECTIVITY

The Flock Connected Insurance product requires telematics connectivity of at least 75% of the fleet.

For fleets without existing telematics data, Flock can provide complimentary devices.

OPPORTUNITIES

Send your submissions to newbusiness@flockcover.com



COURIERS

10+ vehicles

Cars, vans, and HGVs under 28 tons, HGVs represent less than 10% of vehicles insured



Multi-drop
Last mile and long haul
Independent contractors



Moped/Motorcycles
Lifestyle couriers
Emergency medical delivery

WHOLESALE FOOD DISTRIBUTION

10+ vehicles

Cars, vans, and HGVs under 28 tons, HGVs represent less than 10% of vehicles insured



Multi-drop
Last mile and long haul



Moped/Motorcycles
Hot Food Delivery

SELF DRIVE HIRE

10+ vehicles

Cars, vans and minibuses. All minibuses must be 16 seats or less and represent less than 10% of vehicles insured



Short and long term rentals
Car clubs, membership and subscription
Flexi-Lease



Peer-to-peer car sharing
Supercar/prestige car hire
Carriage of goods and passengers for hire and reward, including taxi hire

TRADE & OWN GOODS

20+ vehicles

Cars, vans and HGVs under 28 tons, HGVs represent less than 10% of vehicles insured



Trade fleets
Corporate car fleets
Miscellaneous own goods
Class 1 business fleets



Hot Food Delivery
Security (manned guarding and key holding)
Clothing manufacturer and wholesalers

NEW VENTURES - ADDITIONAL INFORMATION

As a minimum, we require a clearly articulated business plan and demonstrable experience in the sector
We are better positioned to quote where there is evidence of a pro-active approach to using technology to reduce risk
e.g. telematics, booking software, dashcams, etc.
Any transferable CCE is beneficial.

flockcover.com/brokers